

ALLSCRIPTS ASP Pricing

Contact:	
Name:	Debra McVey
Phone:	936-443-4384
email:	debra.mcvey@allscripts.com
# of years in business: current brand	30
Product	MyWay 2009
Version (2007 CCHIT minimum)	2008
Business Model	Client Server & Application Service Provider (ASP)
Average time of implementation	3-5 weeks
System Features (all electronic)	
Order Entry (lab/radiology)	Yes
e-Prescribing	Yes
System Reporting on Pt Data	Yes
Results Reporting from lab/rad	Yes
Patient Portal	Yes
ASP PRICING	
Monthly Subscription	\$689 Suite / \$449 EMR-only (Reg. \$699-Suite/\$459-EMR-only)
Licensing (per MD, DO, NP, PA)	MD, DO
<i>Renewal required?</i>	No
<i># of staff included</i>	Included
EHR Template Customization	Included
Training	Included
<i>Trainer</i>	Included
<i>Implementation</i>	Included
Practice Management Interface	Included
e-Prescribing Interface Setup	Included
<i>e-Prescribing Ongoing</i>	Included
Lab Interface Setup	\$1,500
<i>Lab Ongoing</i>	\$350/year
Radiology Interface Setup	\$3,000
<i>Radiology Ongoing</i>	\$700/year
Support	24/7 Service Level; Live Calls until 9:00 pm EST
<i>Frequency?</i>	Monthly
<i>Support provided via:</i>	Phone / email/ onsite
Maintenance	See support
Upgrades	Included with Annual Support
<i>Training for upgrades?</i>	Yes
Hardware & Peripherals	
<i>Server</i>	N/A
<i>Workstation</i>	\$450
<i>Monitor</i>	\$200
<i>Other (please specify)</i>	\$1,900/scanner
Demographics Conversion	\$3,000
Other 3rd party products	N/A

List any and all other costs associated for your product:

The \$459 EHR only per provider package includes: MyWay EHR; Support & Maintenance; 1st of the MyWay Academy; Complete Training and setup of MyWay; Hosting Fee (no server required)

The \$699 per provider package includes: MyWay PM; MyWay HER; Support & Maintenance; Unlimited electronic Claims with claim scrubbing; Up to 5 Carriers for Insurance Remittance posting; Online Eligibility Verification for up to 200 patients per doctor per month; 1st year of the MyWay Academy; Complete Training and setup of MyWay; Hosting Fee (no server required)

List any other unique features for your product:

MyWay has: Adaptive Learning; True Mobility (off-line synch); No Templates; Claims + Patient Portal included

Now Added: Effective Immediately: 1st year of Patient Portal items include: Patient Pre-registration with Standard Health History; Activation (Invitations); Appointment Requests; Prescription Renewal Request; Unlimited Patient Messaging (newsletters, notices); Unlimited Secure; Patient Messaging; Ask a Practice Staff; Online Bill Pay

